

BIDDING DOCUMENTS

FOR

**SUPPLY OF BATTERIES FOR TRUCKS, BUSSES,
COASTERS, VANS AND OTHER OFFICIAL VEHICLES**

For 2026-2027

Available on NATCO website (www.natco.gov.pk)

**TERMS & CONDITIONS/EVALUATION CRITERIA FOR
FIRMS/CONTRACTORS TO APPEAR IN BIDDING PROCESS**

A. SCOPE OF WORK:

Northern Areas Transport Corporation (NATCO) Invites bids from manufacturers and authorized dealers for supply of batteries for its fleet for the financial year 2025-26. NATCO operates a diverse fleet comprising buses, trucks, coasters, vans, and other official vehicles used for passenger and cargo services across various regions. International bidders may participate in this tender through their authorized local dealers or representatives. The details of required batteries with respect to their capacity are as under:

S.NO	Detail of Work	Call Deposit	Dead line and bid opening Date	Venue
1	Supply of Batteries for Trucks, Busses, Coasters, Vans, official vehicles etc.	Rs. 300,000 (Rupees Three Hundred Thousand Only)	29th June 2026 Closing Time: 12.30 Pm Bid Opening Time: 1.00 pm	NATCO Head Office Gilgit

Tender documents containing detailed terms and conditions can be obtained from office of the Manager (Admin), NATCO Head Office Gilgit, and General Manager (South), NATCO Islamabad, upon payment of a non-refundable fee of Rs. 10,000/-, to be deposited in the official account titled “**PK36ALFH0119001003485687 - NATCO**”. No cash payment shall be accepted under any circumstances. Firms downloading documents from NATCO website are also required to deposit said amount and attach deposit receipt with their technical proposal.

2. TERMS AND CONDITIONS:

- i. The scope of work shall cover the supply of Batteries to NATCO for its fleet throughout the financial year 2026-2027.
- ii. Proposals must be submitted by the date, time, and venue specified above and will be opened the same day in presence of the vendors or their authorized representatives.
- iii. Earnest money in the form of a Call Deposit, payable to General Manager Finance NATCO, must be submitted with Technical Proposal only.

- iv. Vendors must submit valid company registration or dealership certificate with the Technical Bid. NATCO may verify documents from the issuing authority. Incomplete or false submissions will lead to disqualification and possible legal action.
- v. An affidavit on stamp paper of Rs. 100/- must be accompanied with the tender documents to the effect that the bidder has never been blacklisted by any Government/Semi-Government Organization/PPRA/GBPPRA.
- vi. Single-stage, two-envelope bidding procedure shall be adopted, and evaluation shall be carried out on the basis of a 70:30 ratio, wherein 70% shall be for technical proposal and 30% to financial proposal.
- vii. Only renowned battery manufacturers and their authorized dealers are eligible to apply. Preference will be given to those with a proven record of quality supply to public sector or large transport companies and strong aftersales support.
- viii. Vendors must submit the mandatory documents listed under Serial No. C of the bid document to be eligible for technical evaluation; failure to do so will result in disqualification.
- ix. Technical evaluation will be conducted based on criteria outlined in Serial No. D of the bid document.
- x. Financial proposals will be opened only for firms securing at least 60% marks in technical evaluation, those scoring below the threshold will be disqualified and their financial proposals returned unopened.
- xi. Experience shall be defined as a period of one year, from January 1st, 2025, to 30th April, 2026 (16 months), in the provision of similar items. Vendors are required to submit a valid experience certificate or assignment completion certificate, which must be verifiable with the relevant department/offices.
- xii. A supply order for provision of single items falling within the scope of required bid shall not be accepted as a valid experience for the purpose of this evaluation.
- xiii. Vendors must have at least 5 years of proven battery supply experience and submit relevant documentary proof with the Technical Bid; otherwise, their bids will not be considered.
- xiv. Rates shall be quoted item wise in prescribed format. Each page of the bid document must be properly signed and stamped by the vendor.
- xv. NATCO has conducted a market survey to check current prices. If the quoted rates are too high or too low compared to market or manufacturer rates, they will be considered unreasonable and the bid will be rejected.
- xvi. Any additional battery (les) not included in list of items mentioned in this bidding document, if required during the financial year 2026-2027, shall be supplied by vendor at prevailing market rates.
- xvii. The Corporation reserves the right to accept or reject the tender according to GBPPRA Rule-36(1).

C. Mandatory Documents:

1	Registration/Form-C of Firm
2	CDR from Schedule Bank
3	Non-Blacklisted Affidavit on Stamp Paper of Rs. 100/-
4	NTN of Firm
5	Valid Dealership Certificate

D. EVALUATION CRITERIA

1. Marks Distribution (Total Marks: 100)

i. Technical Bid	70
ii. Financial Bid	30

2. Profile & Experience (Allocated Marks 30)

Experience (Years)	Marks
5 years' Experience	15
Every Additional Year will get 2 marks beyond 10 years up-to maximum of 30	

3. Financial Position of the Vendor (Marks allocated 30)

Transactions	Marks
Credit Transactions of Rs. 5 million	15
Every Additional Transaction of 2 million will get 2 marks maximum upto 30	

- Bank statement starting from January 1st, 2025, to 30th April, 2026 (16 months).

4. Other Facilities (Marks allocated 10)

Transactions	Marks
Manufacturer or Authorized Dealership of Battery	10

Note: Bidders offering equivalent Batteries shall possess and submit a valid Authorized Dealership Certificate of the offered brand. Failure to provide the required certificate may result in the rejection of the bid.

LIST OF REQUIRED BATTERIES

Name of Firm: _____

Address: _____

S.No	Name of Items	Excide, AGS, Phoenix Or Equivalent	Rate Per unit
1	BATTERY 210 AMP 27 plts	Excide, AGS, Phoenix Or Equivalent	
2	BATTERY 180 AMP 27 plts	Excide, AGS, Phoenix Or Equivalent	
3	BATTERY 120 AMP 15 plts	Excide, AGS, Phoenix Or Equivalent	
4	BATTERY 100 AMP 15 plts	Excide, AGS, Phoenix Or Equivalent	
5	BATTERY 70 AMP 13 plts	Excide, AGS, Phoenix Or Equivalent	
6	BATTERY 45 AMP 11 plts	Excide, AGS, Phoenix Or Equivalent	

نوٹ: ایسی بیٹری جو کہ مندرجہ بالا لسٹ میں شامل نہیں ہیں اور محکمہ ہذا کو دوران مالی سال 2026-2027 آن ضرورت پڑے تو وینڈر مارکیٹ میں رائج قیمت پر فراہم کرنے کے پابند ہوں گے۔

(WAQAS HUSSAIN)
Manager Procurement

Stamp and Signature of vendor