

BIDDING DOCUMENTS
FOR
PURCHASE OF SAMI TRAILER & OIL TANKER

Available on NATCO website (www.natco.gov.pk)

Northern Areas Transport Corporation Gilgit-Baltistan, Pakistan

A- INVITATION OF TENDER

Northern Areas Transport Corporation (NATCO) is a government own Transport Company. The management is pleased to invite sealed tender under Single Stage-Two Envelopes bidding procedure under Rule 39(b) of GB Public Procurement Rule 2022 from the reputed firm/Individuals registered with income tax and sales tax departments for supply of Sami Trailer and Oil Tanker as per following terms and conditions.

1. Bidding Documents are available for the interested bidders at “NATCO Islamabad office, Plot#48, Faqir Aipee Road, Sector I-11/4, Islamabad” and “NATCO Head Office Shahrah Quaid -e- Azam Jutial Gilgit” on any working day during office hours on submission of a written request along with pay order of Rs.10,000/- (Non-Refundable) in favor of M/S NATCO to deposited in the official account titles “PK36ALFH0119001003485687-NATCO” Bidding documents can also be downloaded from NATCO website at “www.natco.gov.pk”.
2. Tender shall be accepted with Rs. 500,000/- call deposit as security, which will be refunded to unsuccessful bidder on conclusion of the bidding process.
3. Supplier will be responsible for all applicable taxes.
4. The bids complete in all respect shall be reach in the office on or before _____ August, 2025 up to 12:00 PM, which shall be opened by respective committee at “NATCO Islamabad office, Plot#48, Faqir Aipee Road, Sector I-11/4, Islamabad” on the same day at 12:30 PM in the presence of respective firms / authorized representative, if they wish to.
5. Bid opening and evaluation procedure would be as per rule 39(b) of GB PPRA Rule under single stage two envelop procedure.
6. All other terms and conditions are as laid down in the tender documents.
7. The NATCO reserves the right to accept or reject any or all applications at any time before acceptance of or proposal in accordance with PPRA Rule.

General Manager Administration
PH: (05811:920419)

**TERMS & CONDITIONS/EVALUATION CRITERIA FOR COMPANIES/SUPPLIERS TO
APPEAR IN BIDDING PROCESS**

- A. Sealed tenders are hereby invited by NATCO, under Single Stage-Two Envelopes bidding procedure under Rule 39(b) of GB Public Procurement Rule 2022 from well reputed firms/organizations/companies/individual, for supply of Sami Trailer and Oil Tanker.

B. Mandatory Documents:

1.	Registration of the Company/ Sole Proprietor letter
2.	CDR from Schedule Bank
3.	Non-Blacklisted Affidavit on Stamp Paper of Rs. 100/-, affidavit less than this amount shall not be considered.
4	Deposit slip of tender documents fee of Rs. 10,0000/-

C. TERMS AND CONDITIONS:

- i. Bidders are required to submit the mandatory documents specified in at point-B above to be eligible for the technical evaluation. Any firm or contractor that fails to provide the required documents shall not be considered eligible for the technical evaluation process.
- ii. Earnest money of Rs. 500,000 must be attached with the technical proposal as a demand draft or pay order in favor of the General Manager Admin, NATCO.
- iii. The Bidder must be a registered business entity, authorized dealer, or direct manufacturer with a valid license to operate. Relevant supporting documentation must be submitted with the bid.
- iv. The bidder must have a minimum of 5 years of experience in manufacturing or supplying sami trailers and oil tankers to transport companies or government institutions. Relevant supporting documentation must be submitted with the bid.
- v. The bidder must provide bank statement/audited financial statements for the past one year.
- vi. Bidders must have the ability to deliver the sami trailers and oil tankers within 2 to 3 months from the date of the award and provide after-sales support and maintenance services, including spare parts availability for at least one years.
- vii. Tender documents must be submitted by 12:00 PM on ____August, 2025 and will be opened at NATCO South Office Islamabad at 12:30 PM on the same day in the presence of bidders or their representatives.
- viii. Tenders with incomplete supporting documents will not be accepted, and providing incorrect information may result in legal action and bid rejection.

- ix. An affidavit on Rs. 100/- stamp paper must be attached with the tender, stating that the bidder has never been blacklisted by any Government/Semi Government Organization/PPRA/GBPPRA.
- x. The single-stage two-envelope procedure will be followed, with a 70:30 evaluation ratio (70 for the technical proposal and 30 for the financial proposal). Bidders must submit separate proposals for technical and financial aspects, clearly indicating their name as per "Bid Submission Instructions" given in bidding documents.
- xi. Rates are required to be indicated as unit cost of the sami trailers and oil tankers separately. The quantity shall be decided later as per the requirement of the company. The validity of the period of cost offered must be mentioned.
- xii. The corporation reserves the right to accept or reject the tender in accordance with GBPPRA Rule-36(1)

D. Marks for Technical & Financial Proposals:

i. Technical Bid = 70

ii. Financial Bid = 30

Total = 100

E. DISTRIBUTION OF TECHNICAL MARKS (70)

i. Profile & Experience

(Allocated Marks 20)

Experience (Years)	Marks
5	10
6-10	15
10 and above	20

- Experience certificate should be signed by CEO / Senior Executive with supporting documents.

ii. NO. OF SUPPLIES SUCCESSFULLY COMPLETED

(Allocated Marks 30)

Client Details	Marks
10 Sami Trailer/Oil Tanker or Same nature supplies in last 10 years	10
Between 11 to 20 Sami Trailers/Same nature supplies in last 10 years	20

More than 20 Sami Trailers/ Oil Tanker or same nature supplies in last 10 years	30
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- Proof of the supplies duly verified CEO / Senior Executive of the bidder.

iii. Financial Position of the Firm (Marks allocated 20)

Annual Turn Over	Marks
Credit Transactions of Rs. 30 million	10
Every Additional Transaction of 3 million will get 2 marks maximum upto 10	10

F. PREPARATION OF PROPOSAL/Bids

- Firms are required to submit a technical and financial proposal, written in English.

ii. Technical Proposal

- While preparing the technical proposal, bidder must review all the terms and instructions given in this document. Failure to provide the required information is at your own risk and may lead to the rejection of your proposal.
- The technical proposal must not contain any financial information.

iii. Financial Proposal

The financial proposal must be prepared and submitted indicating price/cost of the assignment separately and in total for the assignments outlined in the Annexure-A, no changes or negotiation shall be permitted after submission of proposals.

G. SUBMISSION OF PROPOSAL

- Submit technical and financial proposal in a separate envelope labeled "Technical Proposal" or "Financial Proposal". Seal both in an outer envelope with the specified address and clearly mark: **"DO NOT OPEN, EXCEPT IN THE PRESENCE OF THE PROCUREMENT OR EVALUATION COMMITTEE."**

ii. The proposal must be free from interlineations or overwriting. Any corrections must be initialed by the authorized signatories.

iii. The completed technical and financial proposals must be submitted by the deadline specified in the advertisement.

H. PROPOSAL EVALUATION

i. Technical Proposal

The procurement committee appointed by the Company will assess the Technical Proposals using the criteria and point system specified. Each responsive proposal will receive a technical score (S). Proposals scoring less than 60% of the marks allocated for the Technical Proposal (70 marks) shall be considered non-responsive, and their Financial Proposal shall be returned unopened.

ii. Financial Proposal

- a. The financial proposals of technically qualified/responsive firms will be opened in the presence of representatives who will be invited to attend. The Client will inform qualified/responsive firms of the date and time for opening the financial proposals. The cost of each proposal will be publicly announced to the attending representatives.
- b. The procurement committee will verify whether the financial proposals are complete and free from computational errors. The lowest financial proposal among the qualified bidders will be awarded full marks of the financial proposal.
- c. Following the evaluation of financial proposals, the final ranking of technically qualified firms will be calculated using a combined technical and financial score, based on the weights.

I. DISCUSSIONS

- i. The firm ranked No. 1 as the Most Advantageous Bid in the combined evaluation will be invited without delay to discuss the technical and contractual terms. Its representatives must have written authorization to negotiate all terms and finalize a binding agreement. If they fail to do so, the firm ranked No. 2 will be invited.
- ii. The discussions will conclude with a mutually agreed contract. Once finalized, the Client and the firm will initial the agreed draft contract.

J. AWARD OF CONTRACT

- i. NATCO shall issue a Letter of Intent (LoI) to the selected firm immediately upon acceptance of its bid/proposal. The selected firm shall be required to execute the contract as by NATCO, after fulfilling all formalities and preconditions stipulated in the Letter of Intent.
- ii. The selected firm shall commence the supply of vehicles within the given time period.
- iii. The conditions related to the payment schedule, and performance guarantee (if required) shall be an integral part of the contract agreement, which shall be signed with the selected firm.

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A. Semi-Trailers – Specification

This standard specifies the requirements for semi-trailers 12 wheeler (3Axles) meant for transportation of freight containers and general cargo capable of operating at high terrain areas of Gilgit -Baltistan and china route.

1.0 Dimensions and clearances

1.1 Length

The maximum length of the semi-trailer 13 meters (12mm) and the maximum length of the truck and semi-trailer combination shall be 18 meters.

1.2 Width

The maximum width of the semi-trailer will be 2.6 meters.

1.3 Height

The maximum height with payload of the vehicle shall be not greater than 3.5 meters (laden or un-laden).

1.4 Slope

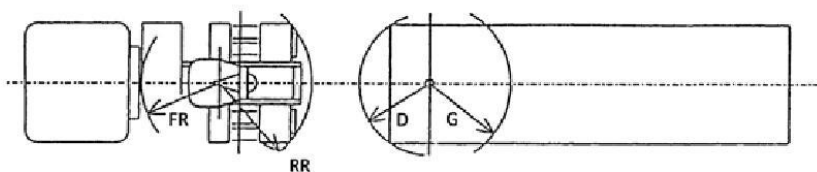
The semi-trailer should have a slope of about 0.5‰ to 1‰

1.5 Fitting Radius

When the tractor is coupled with the trailer, following clearances should be maintained:

Minimum clearance between tractor and trailer

	TRACTOR	TRAILER	CLEARANCE
FRONT FITTING RADIUS	FR	D	$FR - D \geq 80 \text{ mm}$
REAR FITTING RADIUS	RR	G	$G - RR \geq 100 \text{ mm}$



1.6 Vertical Swing Clearance

The tractor and trailer must be able to articulate at least ± 7 degrees in a vertical plane without any interference.

1.7 King pin height

The king pin height shall be less than the fifth wheel height of the prime mover. This is

for provision of slope in the semi-trailer (see 4.4 above).

2.0 Load Distribution & Stability

2.1 Axle Loading

The trailers should be designed and built such that the axle loading remains within the NHA defined axle load limits.

2.2 Kingpin load

The trailers should be designed such that the load on the kingpin is suitable for the prime mover that will be attached to the trailer and also complies with the NHA requirements for load on the rear axle (axles) of the prime mover.

2.3 Center of Gravity

The overall center of gravity of the semi-trailer should be calculated for operation on high train areas. i.e KKH and Pak China border.

3.0 Trailer Components

All components shall be new and shall be of internationally recognized manufacturers.

3.1 Axles

The supplier should fit new trailer axles. Axles should be minimum 12-ton load capacity.

3.2 Brakes

The trailer shall have 2-line pneumatic braking system with palm couplings, emergency valve (for applying brakes automatically in case leakage), automatic slack adjusters and quick release valves. All axles shall have brakes. The trailer shall also have ABS brakes as the prime mover has ABS brakes. Trailer ABS brake indication should be provided in the prime mover.

3.3 Parking Brakes

Trailers shall have mechanical parking brake on one axle. The parking brake indication should be provided in the cabin.

3.4 Electrical System

The trailer shall have 24-volt electrical system. The electrical system shall have the following equipment:

- 3.4.1 7-pin connector with 7-core cable going all the way to water-sealed junction box at the rear end.
- 3.4.2 Wiring covered in safety conduit and properly terminated so that no exposed loose wires are visible.
- 3.4.3 Rear lights including turn, brake, and taillights.
- 3.4.4 Side lights, at least 3 nos. on each side in amber color.
- 3.4.5 Number plate light.
- 3.4.6 Side and rear reflectors.
- 3.4.7 Rear fog lights shall be provided.
- 3.4.8 Reverse horn shall be provided.

3.5 Suspension

The trailer shall have mechanical leaf spring suspension of suitable capacity on each axle. The suspension shall have adjustable tie-rods required for alignment of axles. Alternatively the trailer may have air suspension of suitable capacity. The suspension should be new and should be meant for trailers.

3.6 Kingpin

Semi-trailer shall have king pin of suitable size of SAE standard. Be new semi-trailers the kingpin shall be new and of internationally reputed brand.

3.7 Landing Leg

Semi-trailers shall have landing legs in the front. The landing legs should be of suitable capacity with gear mechanism to lift the loaded trailer when required.

3.8 Twist locks

Trailers that transport shipping containers shall have twist locks to secure the container to the trailer. The twist locks may be lever type or screw type.

4.0 Structural Integrity

The supplier must ensure the structural integrity of the trailer. The trailer manufacturer must have the engineering capability to analyze the loads and their effect on the structure and then design a proper structure based on the loads.

5.0 Trailer Attachments and Accessories

5.1 Rear Impact Protection

5.2 Rear bumper.

5.3 Side Protection

The approximate configuration requirements of side protection.

5.4 Spare Wheel Carrier

The trailer should have two spare wheel carriers. The spare wheel carrier(s) may be of winch type or cage type and may be mounted under the deck or above the deck.

5.5 Toolbox and Accessories

The trailer should have a toolbox.

6.0 Labeling

The supplier shall mention the following in a permanent and visible manner on the trailer:

- Description (application)
- Vehicle Identification
- Owner Identification
- GVW
- Payload capacity
- Kingpin load
- Kingpin height

B. Oil Tanker– Specification

This standard specifies the requirements for 8-wheeler (2Axles) prime mover tanker 28,000 Litter (04 Compartments of 7000 liters each) as per OGRA standard meant for transportation of petroleum products.

S.No.	Description
01	Sheet thickness 4.5 mm for oil Tanker
02	Tank Safety C-Channel
03	Japan 2KPaint job with sticker
04	OGRA standard Manhole covers, Foot value and Bottom value
05	China Axel with 25,000 KM guarantee
06	Trailer ABS with wiring
07	8 No. wheel Rims with studs. Tyres will provide by NATCO
08	Leaf Spring with brackets
09	SM lights with water proofing
10	01 No. lending Jack
11	Safety Equipment. i.e. 02 fire extinguishers, 01 dip road and 03 traffic Cons
12	Frame thickness Grade. 8mm
13	Imported King Pin for Trailer
14	Third party inspection and proper tank calibration and capacity assurance
15	Safety feature including fire protection, anti static fitting and emergency
16	OGRA compliant signage, piping and insulation

17	Chassis reinforcement and structural integrity evaluation
18	Final Inspection and Testing as per regulatory requirement.
19	Standard 6 months warrantee after date of delivery.

FINANCIAL BID

Northern Areas Transport Corporation
Gilgit-Baltistan

FINANCIAL BID

S.No	NAME OF ITEMS	RATE
01	Prime Mover Sami Trailor 12 wheeler (3Axles) as per define specification (excluding cost of container)	
02	40 Feet New Container Cost	
03	40 Feet Used Container Cost	
04	Prime Mover Oil Tanker 8 wheeler (2Axles) and 28,000 liters as per define specification and OGRA standard	

- **I hereby undertake that the units being provided are as per standard quality and specs;**
- **The price above includes all taxes applied as in Pakistan and GB;**
- **There is no hidden price except the unit price mentioned above.**

Bidder Signature & Stamp _____